

# Experiencer, Helper, or Observer: Online Fraud Intervention for Older Adults Through a Role-based Simulation Approach

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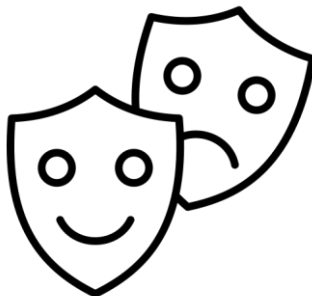
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<sup>3</sup>Hong Kong Polytechnic University

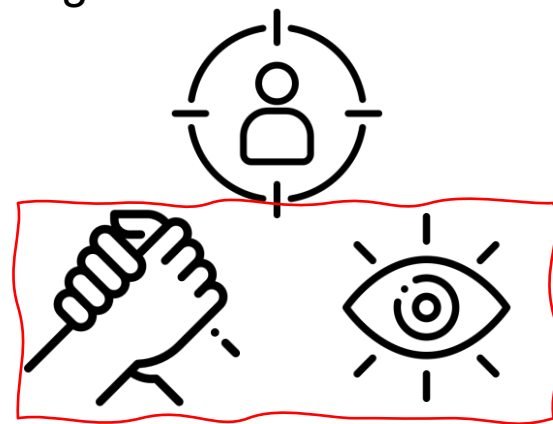
Online fraud is a critical global threat that disproportionately targets older adults



traditional one-way formats



role-based simulation

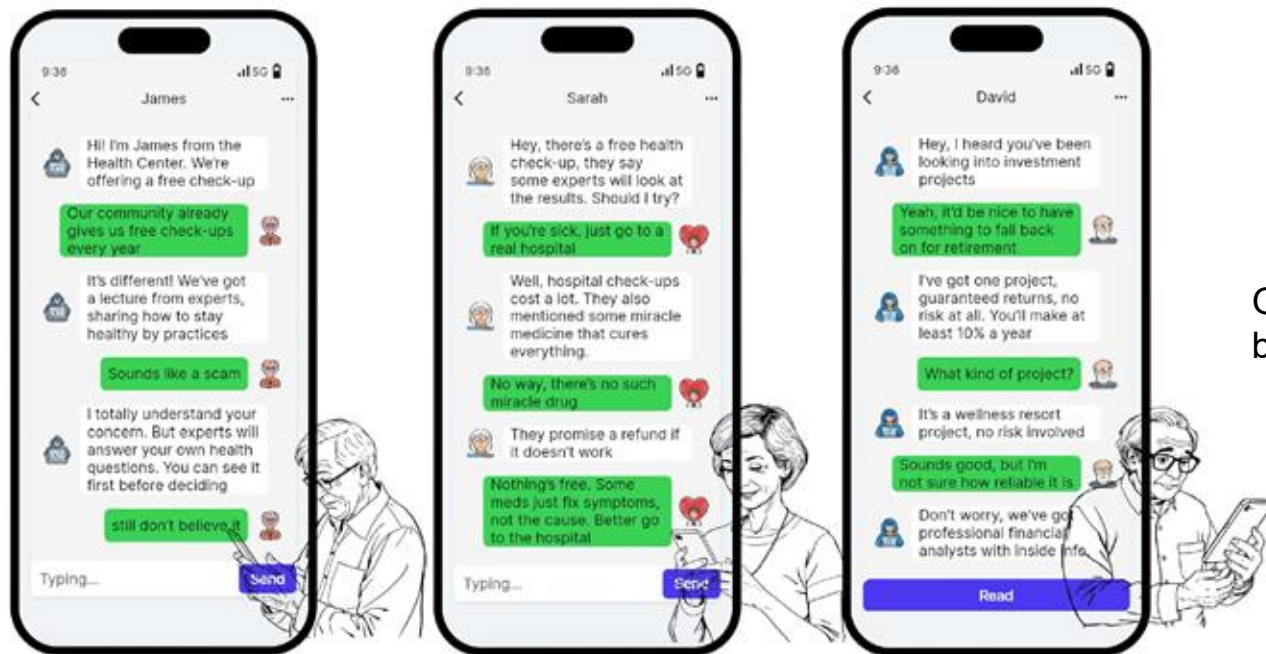


various interaction modes

Existing simulations have rarely been tailored to older adults, and most place participants in the role of the victims.

However, fraud involves complex social interaction, including not only scammers and victims, but also **bystanders who observe and helpers who provide support.**

# ROLESafe: An Online Fraud Intervention for Older Adults



GPT-4o as the backend model

(a) Experienter

Experiential Learning Theory

(b) Helper

Learning by Teaching approach

(c) Observer

Social Learning Theory

# Research Questions

- **RQ1:** How does role-based simulation learning influence older adults' fraud awareness between the three treatment groups (Experiencer, Helper, Observer) and the control group (static learning material)?
- **RQ2:** How do different roles (Experiencer, Helper, Observer) within simulation learning influence older adults' online fraud awareness?

# Design Materials

Online Fraud Discourses



keywords “older adults”  
AND “online” AND “fraud”



103 online fraud cases targeting older adults

Online Fraud Contexts



Financial expectations



Health concerns

Online Fraud Channels



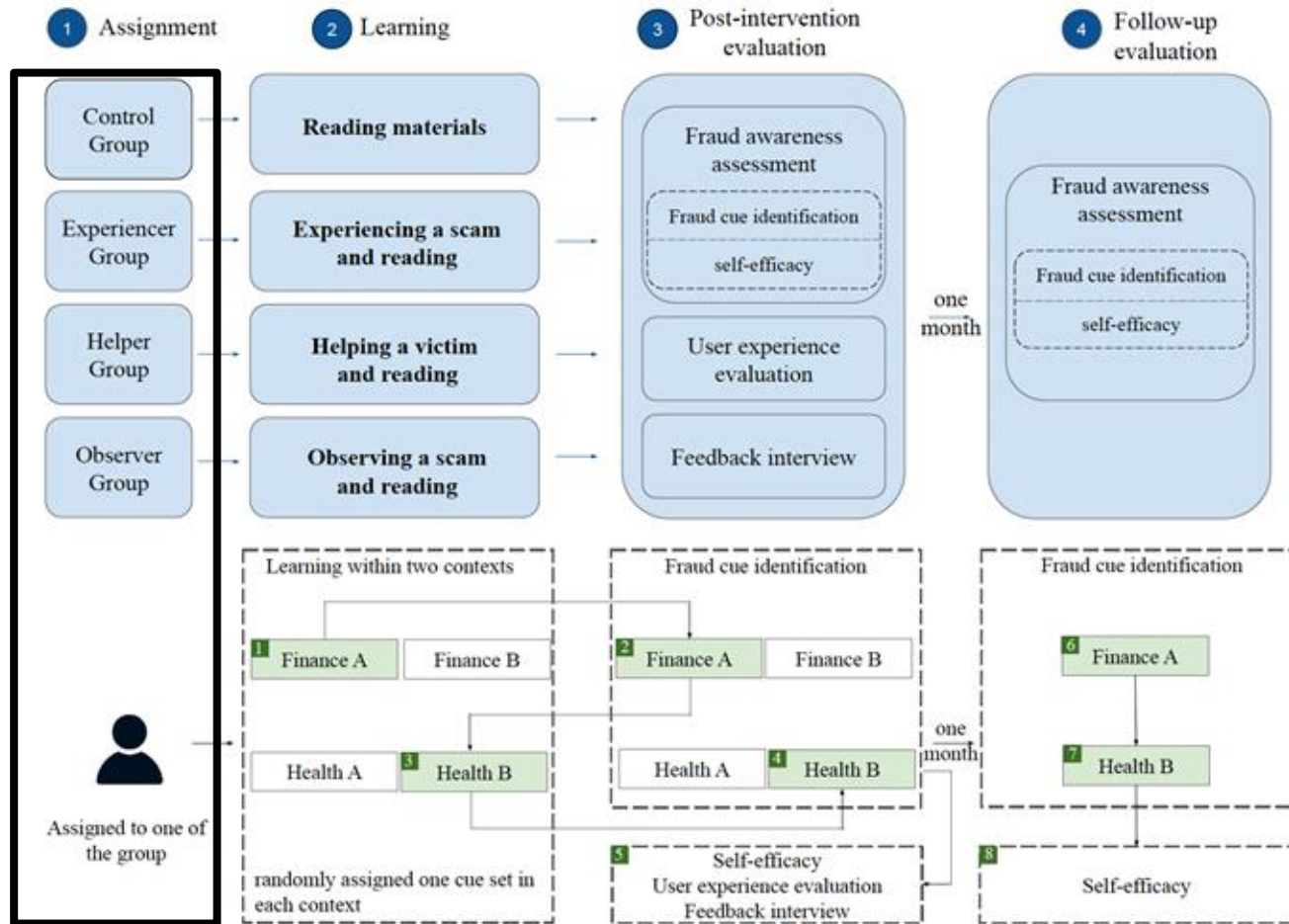
WeChat-style chat interface

Although the concrete fraudulent content may differ, the underlying fraud cues leveraged, such as exaggerating illness to create anxiety, are largely the same

**Table 1: Online fraud cues.**

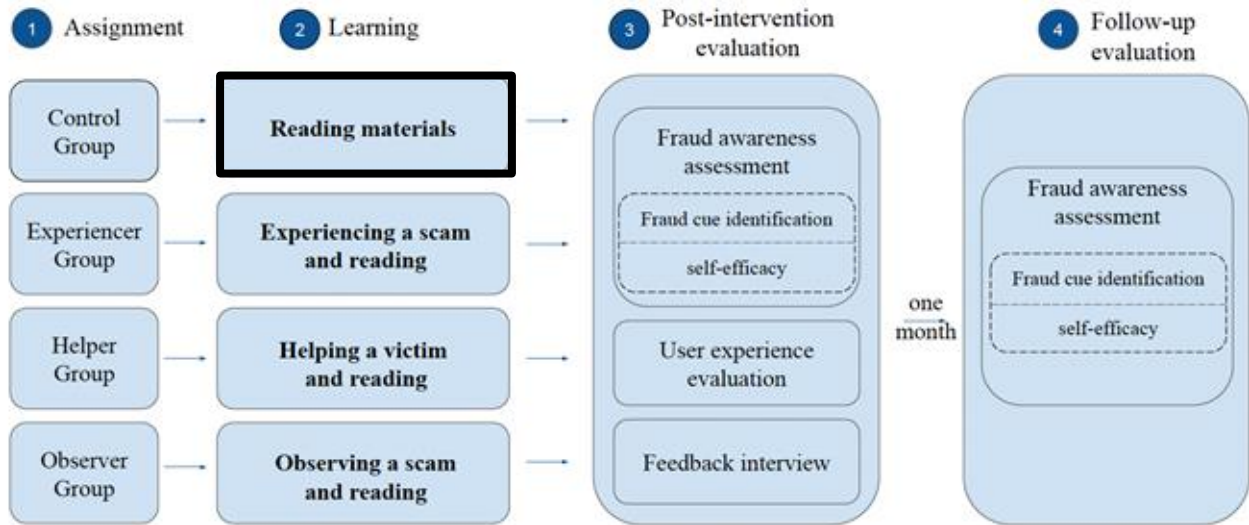
| Context | Set | Cue   |
|---------|-----|---|
| Finance | A   | Cue 1: Promise high returns with low risk                     |
|         |     | Cue 2: Claim to be financial experts                          |
|         |     | Cue 3: Pitch senior-living investment schemes                 |
|         | B   | Cue 4: Leverage peer influence                                |
|         |     | Cue 5: Invoke fake government investment schemes              |
|         |     | Cue 6: Promise dividends between shareholders                 |
| Health  | A   | Cue 1: Exaggerate illness to create anxiety                   |
|         |     | Cue 2: Claim to be medical experts                            |
|         |     | Cue 3: Advertise referrals to top doctors                     |
|         | B   | Cue 4: Frame products as miracle cures with refund guarantees |
|         |     | Cue 5: Offer free services as bait                            |
|         |     | Cue 6: Using cheap trials with steep follow-up charges        |

# Study Procedure

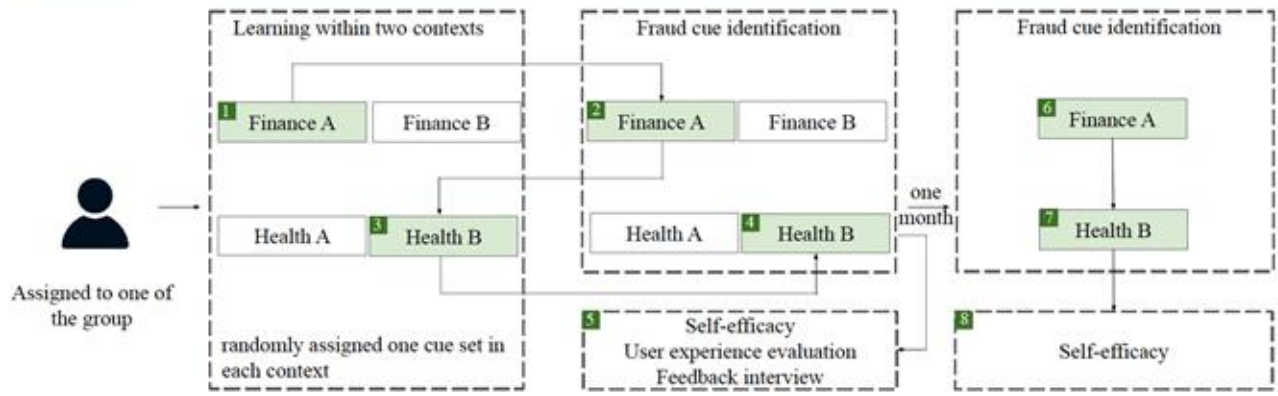


Between-subjects experiment with 144 Chinese older adults

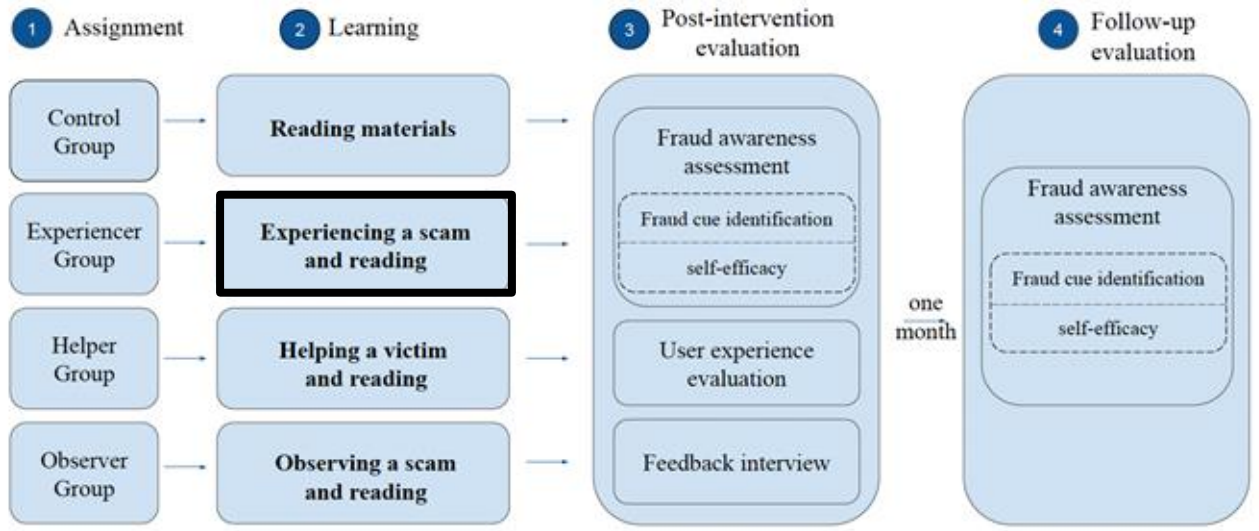
# Study Procedure



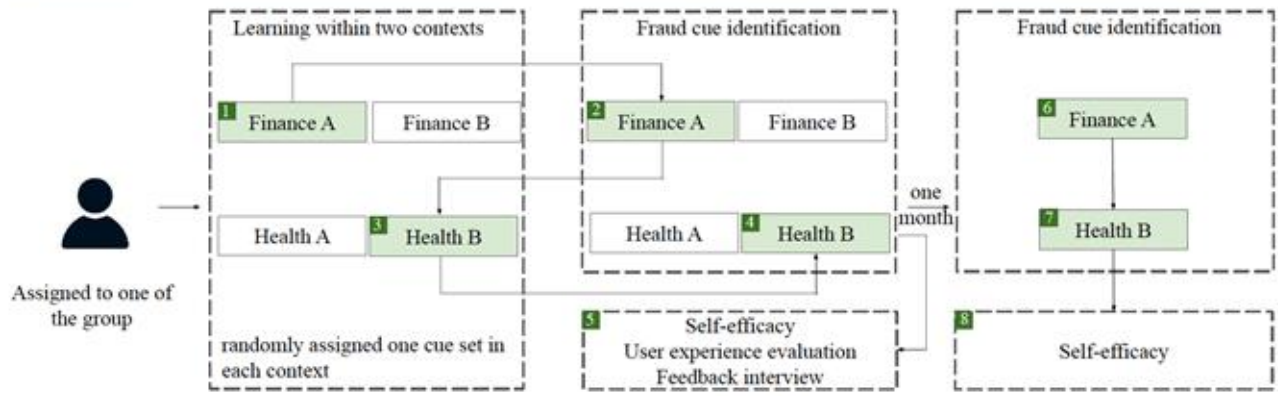
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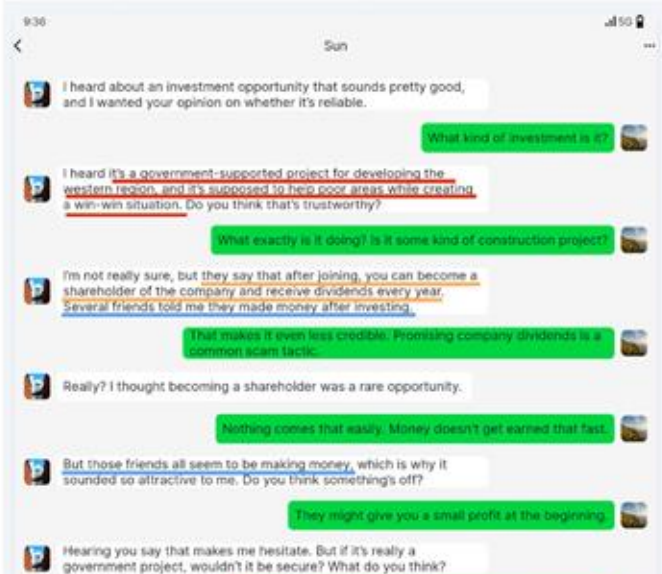
# Study Procedure



Between-subjects experiment with 144 Chinese older adults



# Learning Phase in Experienter and Helper Mode



- Leverage peer influence
- Invoke fake government investment schemes
- Promise dividends between shareholders

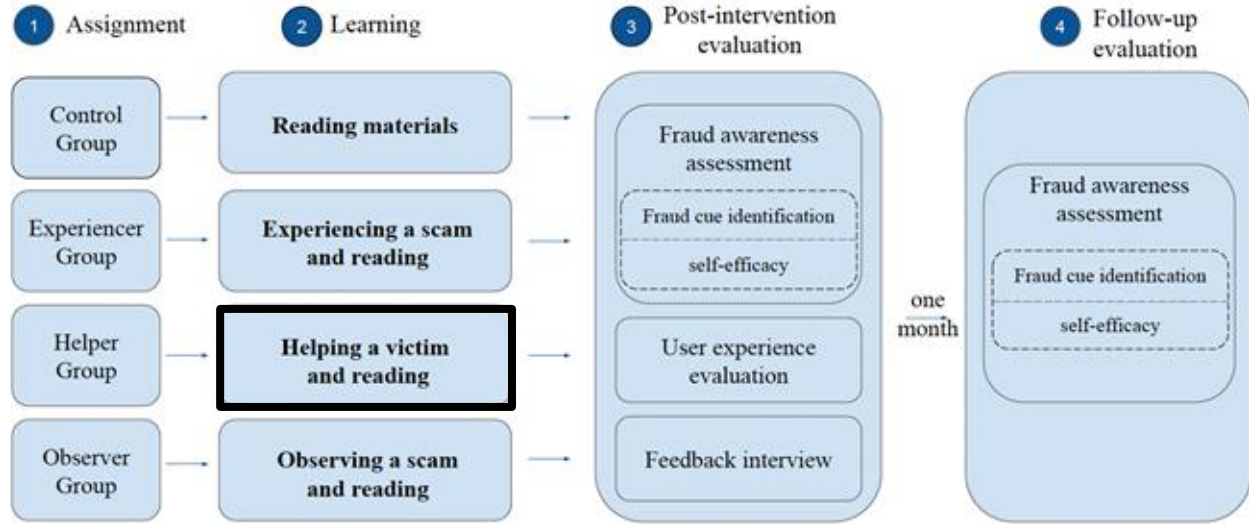
(a) Experienter (finance B)



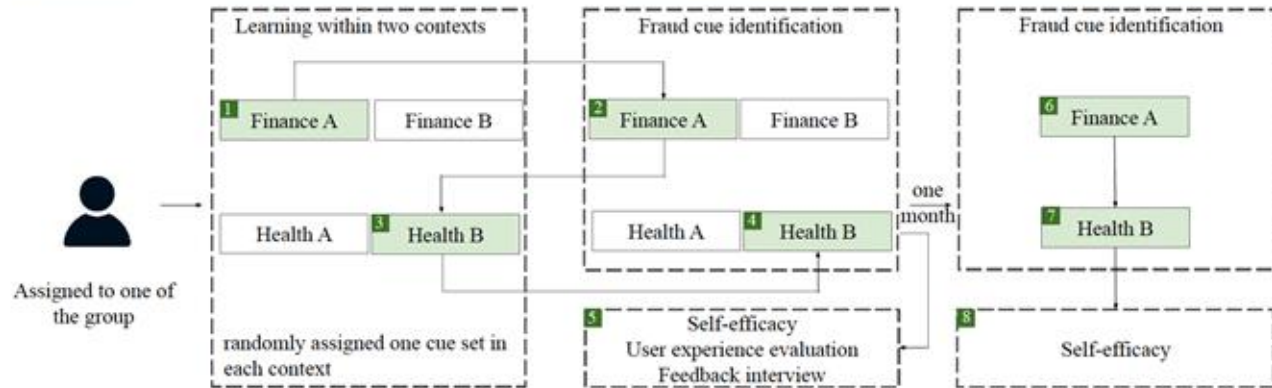
(b) Helper (finance B)



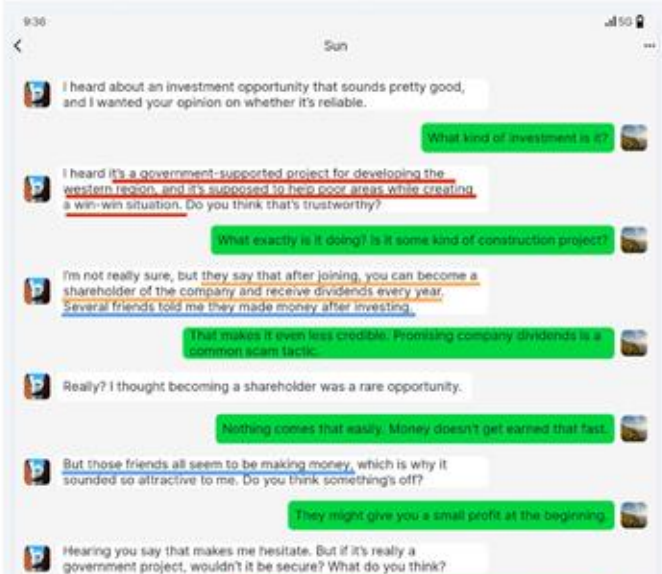
# Study Procedure



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# Learning Phase in Experimenter and Helper Mode



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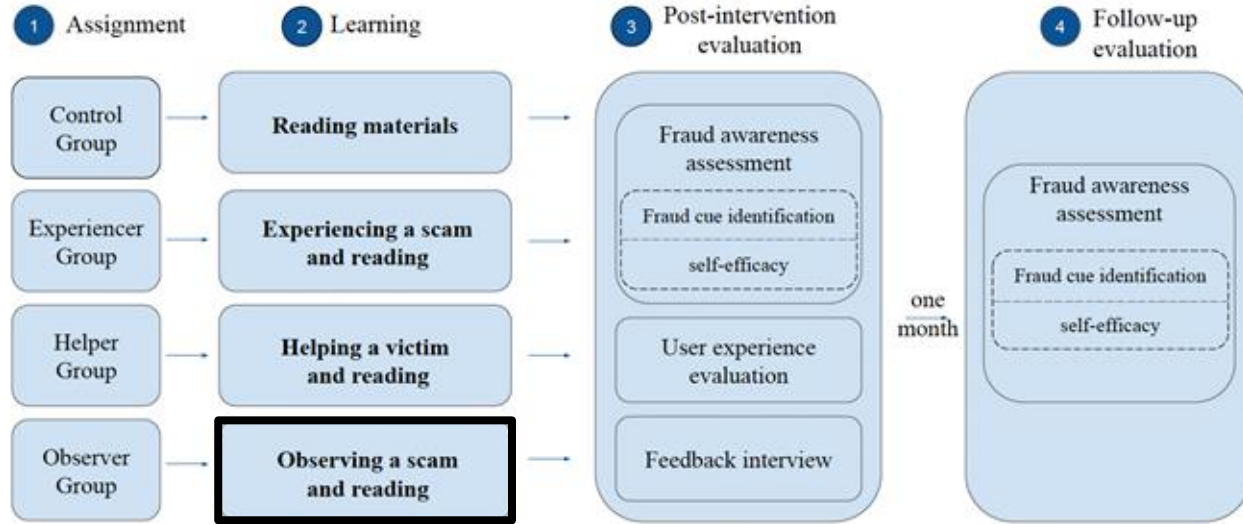
(a) Experimenter (finance B)



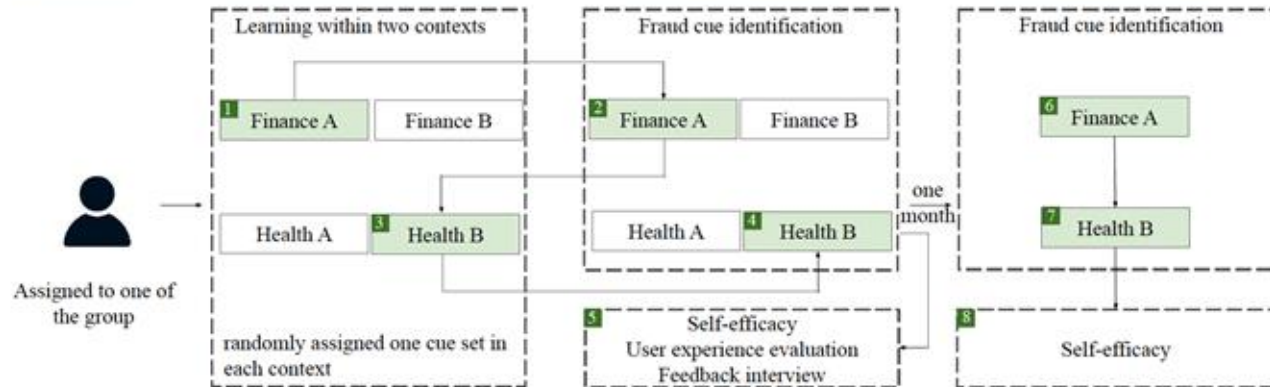
(b) Helper (finance B)



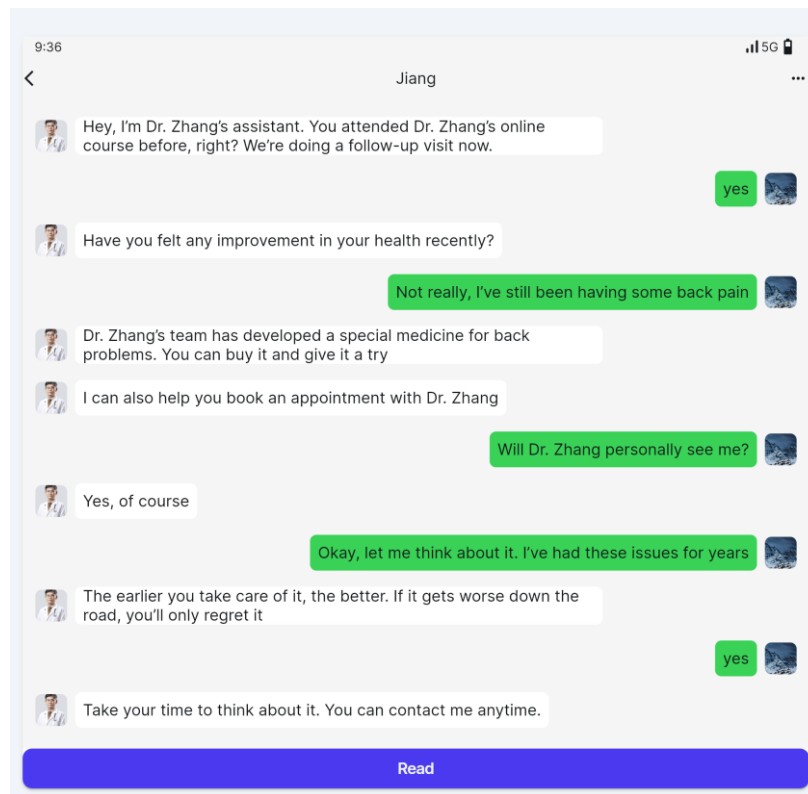
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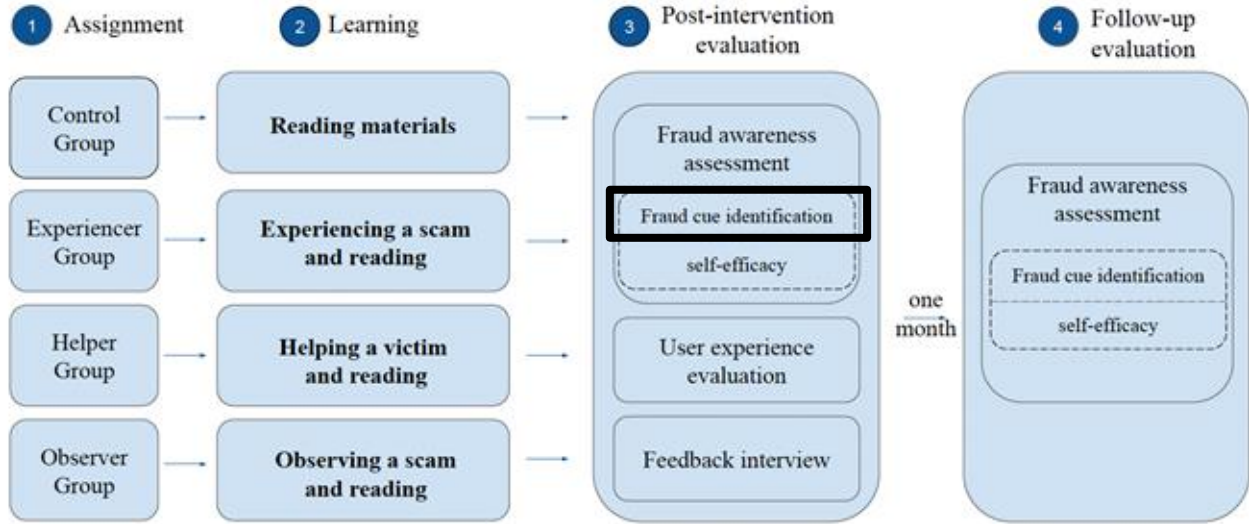


## Learning Phase in Observer Mode

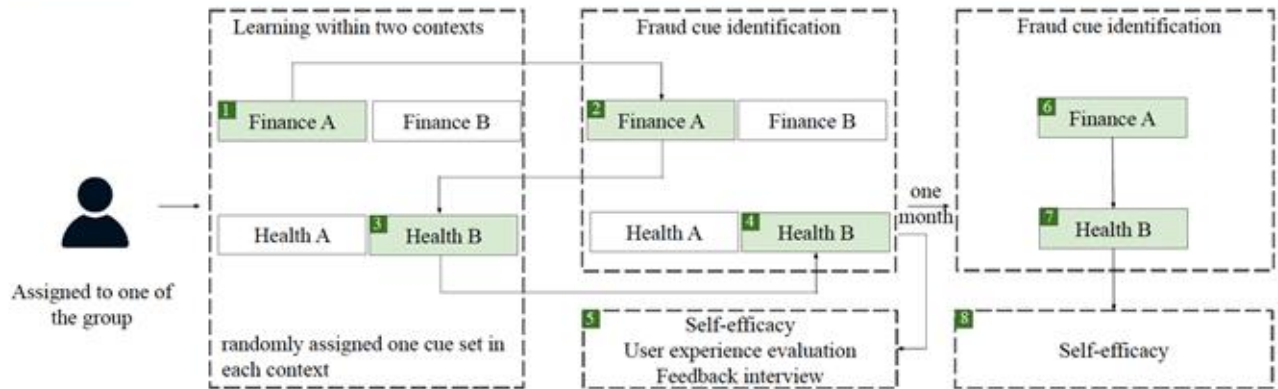


Observer (health A)

# Study Procedure



Between-subjects experiment with 144 Chinese older adults



# Fraud Cue Identification

## Task

Q: Please select the fraud cues below that you think are present in the above conversation

- Promise high returns with low risk
- Claim to be financial experts
- **Leverage peer influence**
- Pitch senior-living investment schemes
- **Invoke fake government investment schemes**
- **Promise dividends between shareholders**
- None of the above

## Fraud Case

9:36 Zhao

Hey, what have you been up to lately?

Oh, nothing much these days, just staying home

By the way, I heard from Wang you're still looking for investment opportunities?

Yeah, but with the market being so bad right now, it's hard to find anything decent

that's true. But I've recently come across a solid project. Want to take a look? A lot of my friends already put money in, and the returns have been really steady

Which one?

It's a new energy project backed by the government. Since it's under national policy, it's safe and reliable

Cool

Yeah, it's backed by national policy, really reliable. You know, a few of my friends have already become shareholders. They're getting dividends every month and living pretty comfortably

is it really that good?

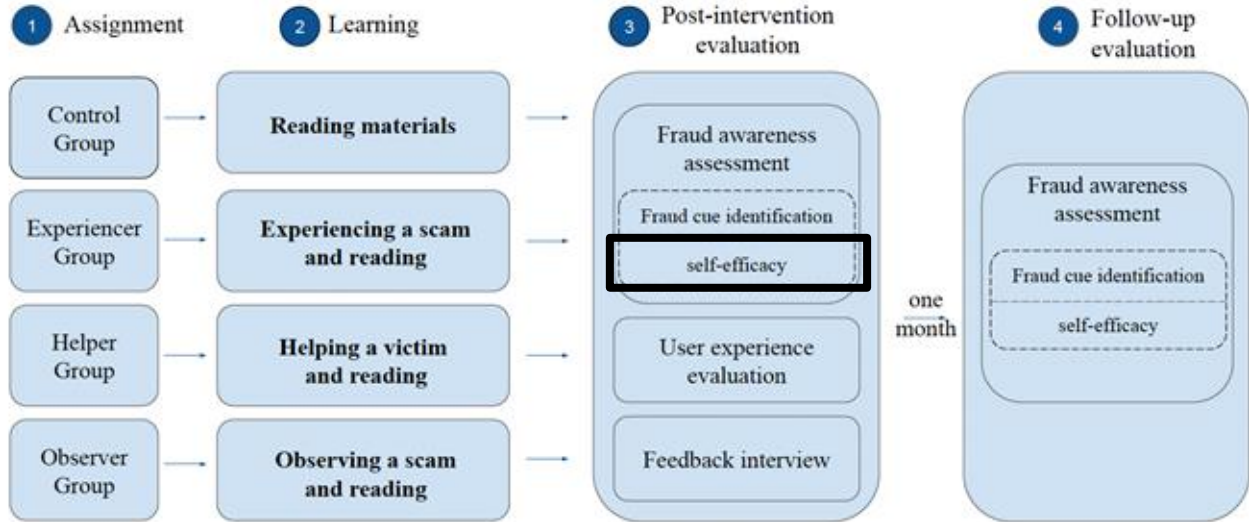
sure, this is a rare chance. Lots of people are already making money.

At my age I don't want to take too many risks. Stability is the most important thing

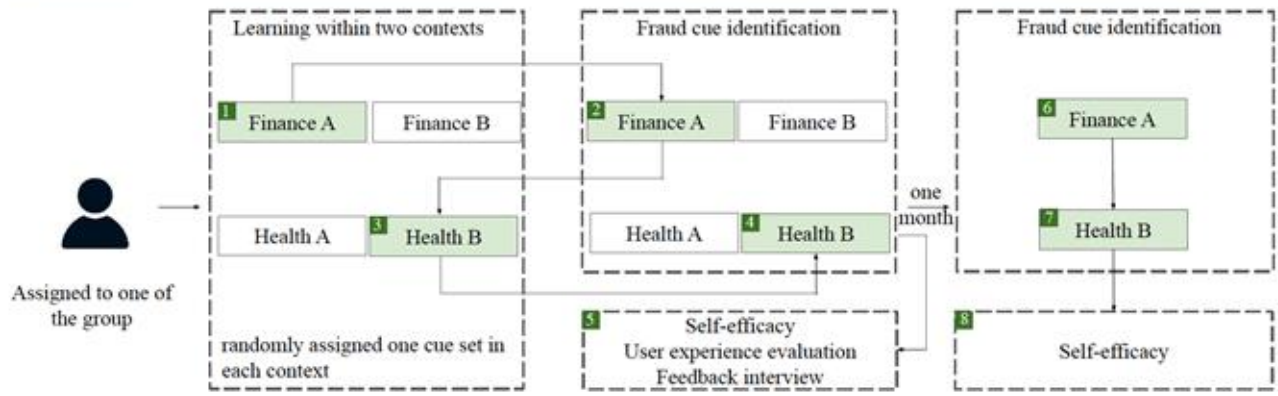
That's exactly why it's perfect. Zhang and Wang are already in. If it wasn't truly solid, I wouldn't be recommending it to you

Hmm, so how does it actually work?

# Study Procedure



Between-subjects experiment with 144 Chinese older adults

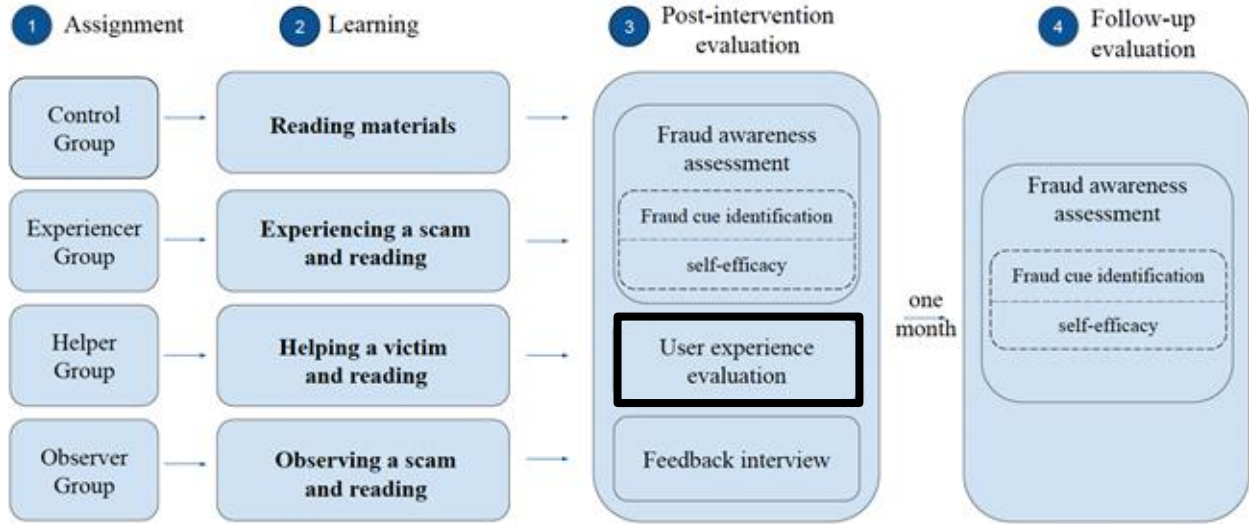


# Self-efficacy

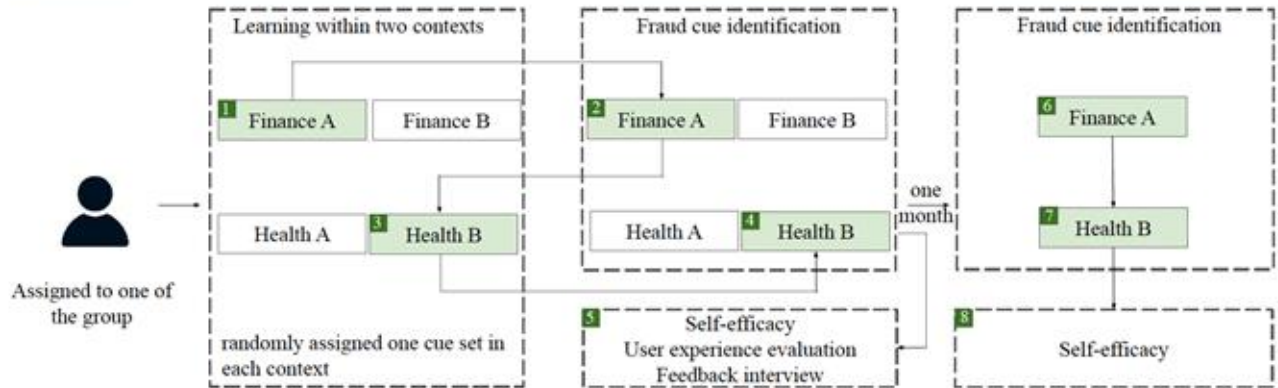
**Table 10: Measurement items used in the evaluation.**

| Construct                       | Items  |
|---------------------------------|--|
| self-efficacy [80]              | I am confident I can detect online scams.<br>I am able to detect online scams without much effort.   |
| enjoyment [2]                   | I have fun interacting with the system.<br>Using the system provides me with a lot of enjoyment.<br>I enjoy using the system.<br>Using the system bores me.  |
| usability [41]                  | This learning system's capabilities meet my requirements.<br>Using this learning system is a frustrating experience.<br>This learning system is easy to use.<br>I have to spend too much time correcting things with this learning system. |
| future behavioral intention [2] | I plan to use the system in the future.<br>I intend to continue using the system in the future.<br>I expect my use of the system to continue in the future.  |

# Study Procedure



Between-subjects experiment with 144 Chinese older adults

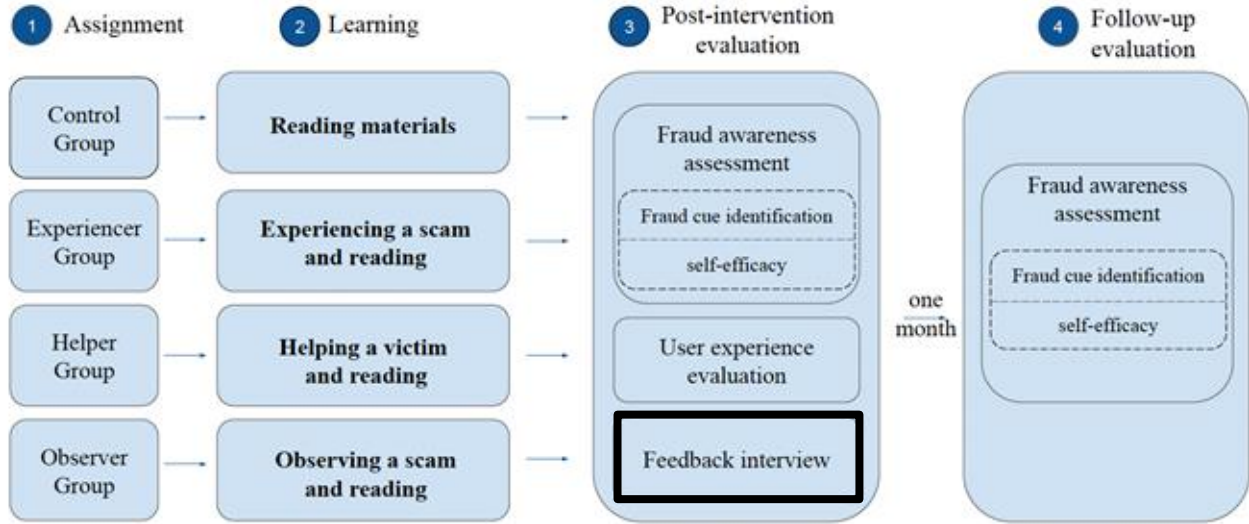


# User Experience

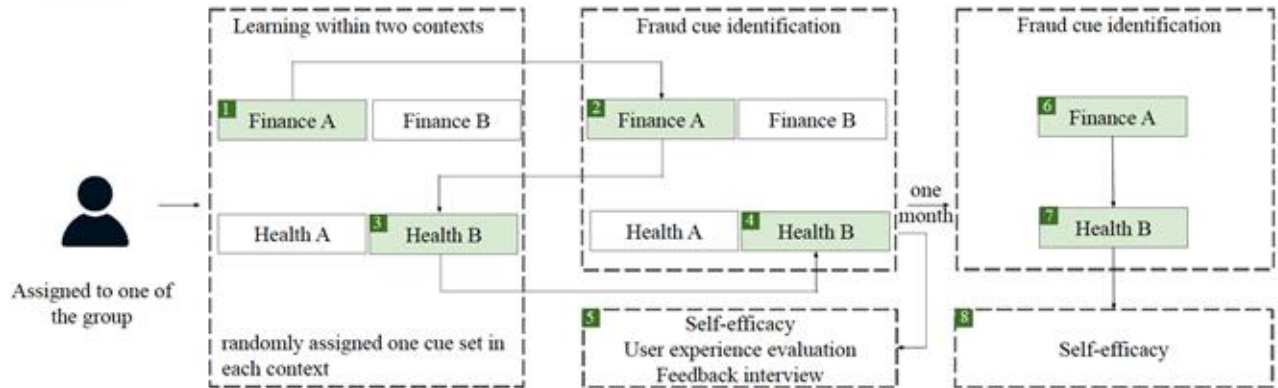
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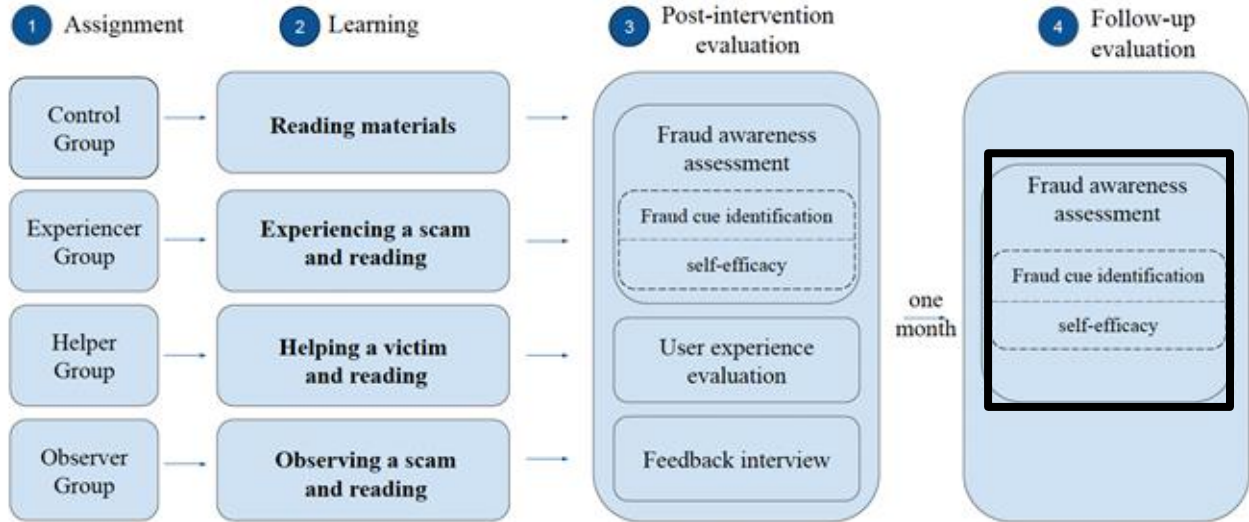
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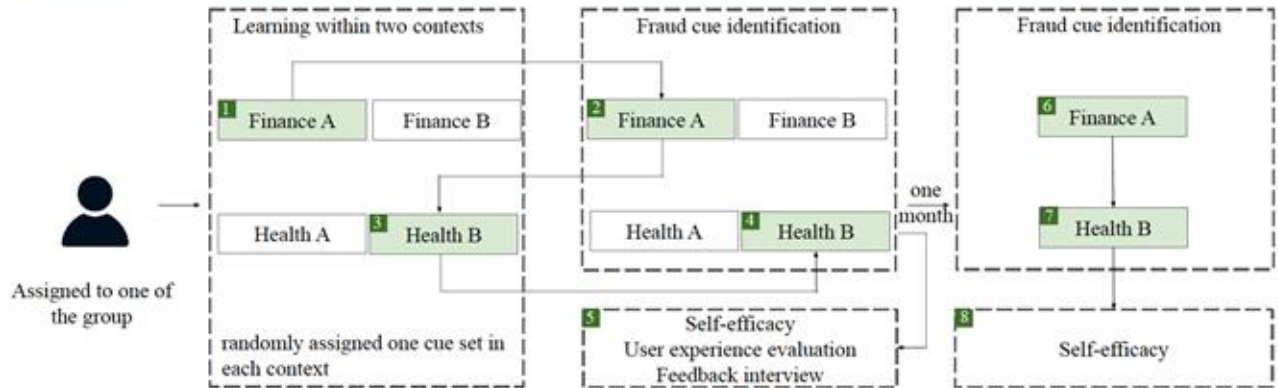
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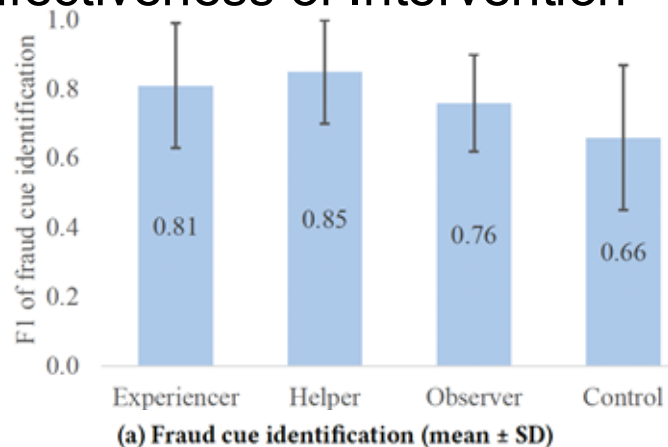
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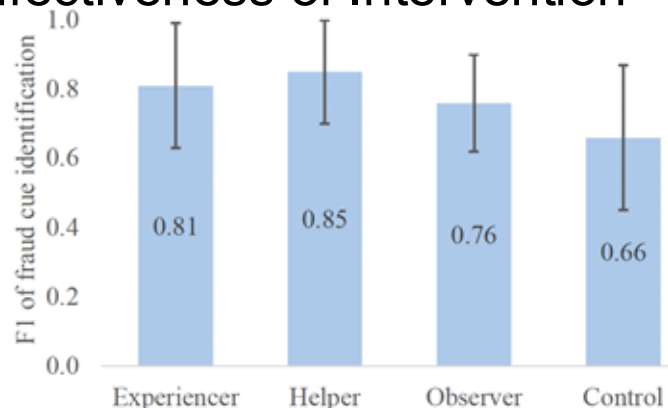
# Effectiveness of Intervention – Online Fraud Cue Identification Comparison



**Table 2: Results of the Kruskal–Wallis test comparing intervention effectiveness.**

|                       | Effectiveness Construct  | Test Statistic | P-value   |
|-----------------------|--------------------------|----------------|-----------|
| treatment vs. control | fraud cue identification | 24.68          | < .001*** |
|                       | self-efficacy            | 1.98           | .576      |
| among treatment       | fraud cue identification | 6.97           | .031*     |
|                       | self-efficacy            | 1.09           | .581      |

# Effectiveness of Intervention – Online Fraud Cue Identification Comparison



(a) Fraud cue identification (mean ± SD)

**Table 3: Pairwise comparisons across all groups on fraud cue identification using Dunn's test with Bonferroni correction**

|                          | Test Statistic | Adjusted P |
|--------------------------|----------------|------------|
| control vs. helper       | 4.73           | <.001***   |
| control vs. experienter  | 3.53           | .002**     |
| control vs. observer     | 2.21           | .163       |
| experienter vs. helper   | 1.00           | 1.000      |
| observer vs. experienter | 1.35           | 1.000      |
| observer vs. helper      | 2.43           | .090       |

**Table 2: Results of the Kruskal–Wallis test comparing intervention effectiveness.**

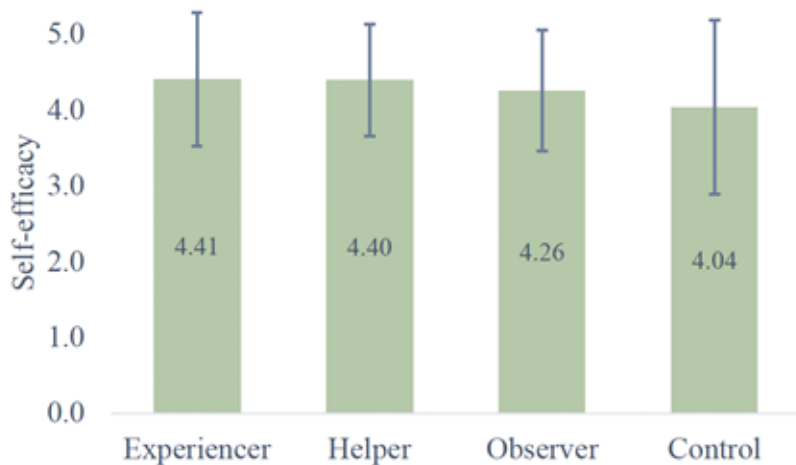
|                       | Effectiveness Construct  | Test Statistic | P-value   |
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| treatment vs. control | fraud cue identification | 24.68          | < .001*** |
|                       | self-efficacy            | 1.98           | .576      |
| among treatment       | fraud cue identification | 6.97           | .031*     |
|                       | self-efficacy            | 1.09           | .581      |

**Table 4: Pairwise comparisons among treatment groups on fraud cue identification using Dunn's test with Bonferroni correction.**

| Comparison               | Test Statistic | Adjusted P |
|--------------------------|----------------|------------|
| observer vs. helper      | 2.63           | .025*      |
| observer vs. experienter | 1.50           | .399       |
| experienter vs. helper   | 1.04           | .891       |

**Summary: engaging older adults in more active roles, particularly helping others, may provide stronger fraud cue recognition improvement**

# Effectiveness of Intervention – Self-efficacy of Online Fraud Identification



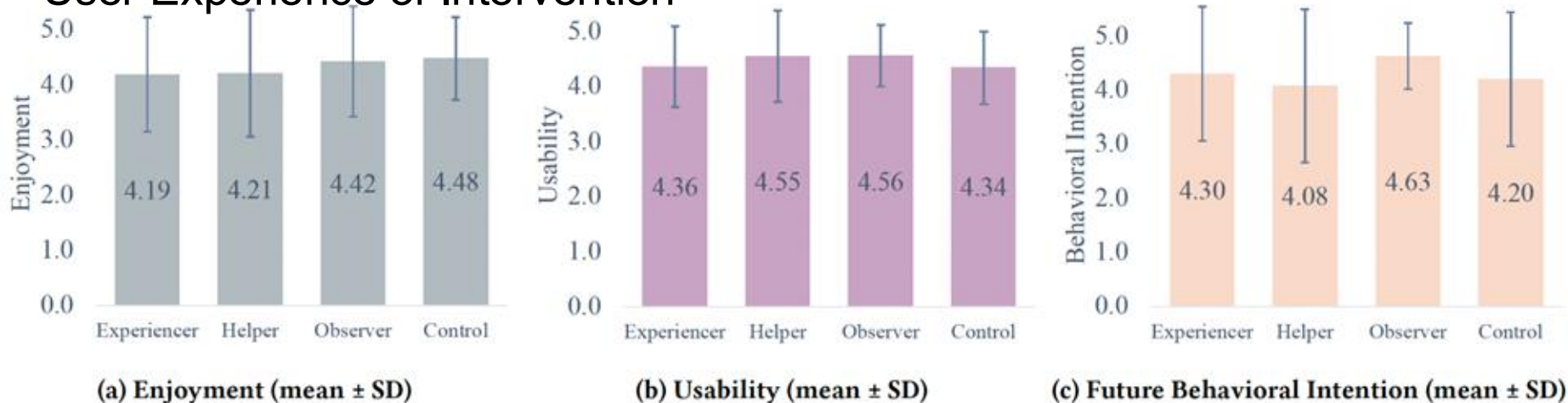
(b) Self-efficacy (mean  $\pm$  SD)

**Table 2: Results of the Kruskal–Wallis test comparing intervention effectiveness.**

|                       | Effectiveness Construct  | Test Statistic | P-value   |
|-----------------------|--------------------------|----------------|-----------|
| treatment vs. control | fraud cue identification | 24.68          | < .001*** |
|                       | self-efficacy            | 1.98           | .576      |
| among treatment       | fraud cue identification | 6.97           | .031*     |
|                       | self-efficacy            | 1.09           | .581      |

**Summary: neither the presence of the role-based intervention nor the role assigned led to statistically significant improvements in self-efficacy**

# User Experience of Intervention

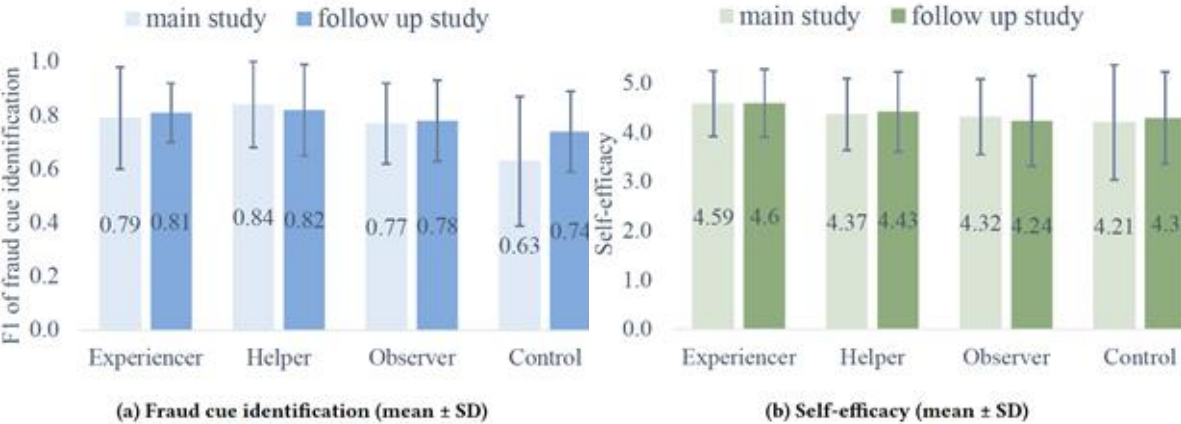


**Table 5: Results of the Kruskal–Wallis test comparing user experience.**

|                       | User Experience Construct   | Test Statistic | P-value |
|-----------------------|-----------------------------|----------------|---------|
| treatment vs. control | enjoyment                   | 2.21           | .529    |
|                       | usability                   | 5.30           | .151    |
|                       | future behavioral intention | 1.49           | .685    |
| among treatment       | enjoyment                   | 1.80           | .406    |
|                       | usability                   | 2.20           | .332    |
|                       | future behavioral intention | 0.78           | .675    |

**Summary: role-based simulation interventions did not yield significant differences in user experience**

# One-month Follow-up Effects of Intervention



**Table 9: Results of the Kruskal-Wallis test comparing intervention effectiveness (follow-up study).**

|                       | Effectiveness Construct  | Test Statistic | P-value |
|-----------------------|--------------------------|----------------|---------|
| treatment vs. control | fraud cue identification | 2.95           | .399    |
|                       | self-efficacy            | 2.07           | .558    |
| among treatment       | fraud cue identification | 0.98           | .613    |
|                       | self-efficacy            | 2.02           | .364    |

**Table 8: Within-group effectiveness differences between the main study and follow-up study.**

|                          | Group       | Shapiro p-value | Test-used            | Test Statistic | P-value |
|--------------------------|-------------|-----------------|----------------------|----------------|---------|
| fraud cue identification | experiencer | 0.022           | Wilcoxon signed-rank | Z = -0.284     | .798    |
|                          | helper      | 0.412           | Paired t-test        | t = -0.582     | .565    |
|                          | observer    | 0.689           | Paired t-test        | t = 0.331      | .745    |
|                          | control     | 0.023           | Wilcoxon signed-rank | Z = 1.660      | .102    |
| self-efficacy            | experiencer | 0.027           | Wilcoxon signed-rank | Z = -0.280     | .831    |
|                          | helper      | 0.010           | Wilcoxon signed-rank | Z = 0.560      | .582    |
|                          | observer    | 0.102           | Paired t-test        | t = -0.347     | .733    |
|                          | control     | 0.023           | Wilcoxon signed-rank | Z = -0.118     | .937    |

84 participants in the follow-up study

**Summary: significant group differences for fraud cue identification were not observed at the follow-up**

# User Feedback of Intervention

## Perceived Benefits of LLM-based Simulation

concreteness and detail

flexibility and authenticity

practical relevance

accessible for older adults

future uses of AI in decision support

▲  
Benefits  
▼

# User Feedback of Intervention

## Perceived Benefits of LLM-based Simulation

concreteness and detail

flexibility and authenticity

practical relevance

accessible for older adults

future uses of AI in decision support

▲  
Benefits  
▼

## Perceived Limitations of LLM-based Simulation

rigidity

lack of warmth

limited fraud sophistication

▲  
Limitations  
▼

# Experienter Feedback

## Positive Feedback

▲  
Positive  
▼

Immersive and realistic learning

Increased self-protection confidence

# Experienter Feedback

## Positive Feedback

## Negative Feedback

Immersive and realistic learning

Perceived worries

Increased self-protection confidence

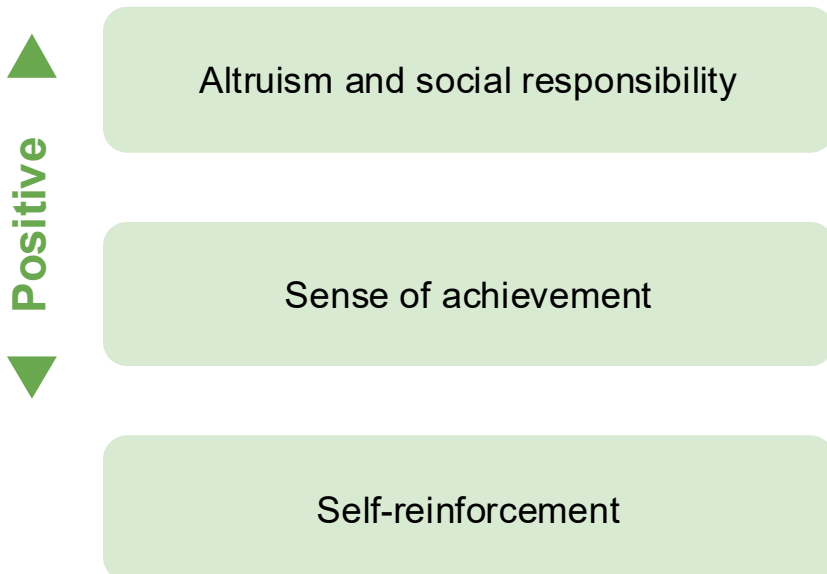
Preference mismatch

Positive

Negative

# Helper Feedback

## Positive Feedback



Altruism and social responsibility

Sense of achievement

Self-reinforcement

# Helper Feedback

## Positive Feedback

## Negative Feedback

▲  
Positive  
▼

Altruism and social responsibility

Sense of achievement

Self-reinforcement

Role confusion and skepticism

The sense of disappointment

Difficult to persuade

▲  
Negative  
▼

# Observer Feedback

## Positive Feedback

## Negative Feedback

▲  
Positive  
▼

Warning effect

Empathy and reflection

Low engagement

▲  
Negative  
▼

## Discussion

- Reimagining Fraud Education for Older Adults through Role-based Simulation
  - Moving Beyond General Information: Fine-grained Fraud Education
  - Leveraging LLMs for Role-based Simulation: Opportunities and Challenges
  
- Broadening Fraud Education through Multi-Role Perspectives
  - Experiencer, Helper, Observer

# Discussion

## ➤ Implications

- Design Implications
  - Integrating different roles into one application
  - Mitigating confusion between simulation and reality
  - Scaling role-based interventions
- Educational Implications
  - Embedding role-based simulation into existing fraud education
  - Advocating for the longitudinal effects

# Experiencer, Helper, or Observer: Online Fraud Intervention for Older Adults Through a Role-based Simulation Approach

- ❑ We develop and evaluate an online fraud intervention tailored for older adults using role-based simulation
- ❑ We make the first attempt to educate older adults about online fraud with different roles (Experiencer, Helper, and Observer)
- ❑ We provide empirical evidence on the effectiveness of role-based simulation for online fraud intervention, and demonstrate how different roles shape both learning outcomes and nuanced perceptions

